

2024

<i>Date</i>	<i>Time</i>	<i>Class Information</i>	<i>For updates: www.caaraz.com/education</i>		
January	18	9 am 1 pm	Contract Law - Contract Tactics and Pitfalls Commissioner's Standards - Day in the Life of a REALTOR	In Person	Instructor: Jackie Buczko
January	25-26	8:45am-12pm	GRI: Performance Strategies to Build Client Relationships -- CE - None GRI Requirements Form - Row 3 or 12 - (Formerly Titled: GRI Effective Strategies) Live Stream Direct to Member Register online at AAR		<i>Instructor: Laura Kovacs</i>
February	6-7	9am-12pm	GRI: Agency - 6 Hours Agency - GRI Requirements Form - Row 11 or 12 Live Stream Direct to Member Register online at AAR		<i>Instructor: Don Martin</i>
February	15-16	8:45am-12pm	rCRMS: Employment, Agency & The Standard of Care - 3 Agency Law / 3 Commissioner's Standards GRI Requirements Form - Row 11 or Row 12 Live Stream Direct to Member Register online at AAR		<i>Instructor: Lindsay/Wolnik</i>
February	22	9 am 1 pm	Legal Issues - Asset Protection General CE - Understanding How Money Works for Real Estate & Your Client	In Person	Instructor: Attorney Mark Winsor
March	7-8	8:45am-12pm	GRI: Financing From Preparation to Closing - 6 Hours General - GRI Requirements Form: Row 4 or 12 Live Stream Direct to Member Register online at AAR		<i>Instructor: Jimmy Vercellino</i>
March	19	9 am 1 pm	Agency - Protecting the Client Commissioner's Standards - The Code and ADRE Rules	In Person	Instructor: Mark DeMichele
April	9	9:30 am	Fair Housing by Southwest Fair Housing Council	In Person	Instructor: Cheri Horbacz
April	9	1:00 PM	Contract Law - Understanding the 1031 Exchange Agreement	In Person	Instructor: Brad Horton
April	25-26	8:45am-12pm	rCRMS: Essential Skills for a Successful Closing - 6 hours Legal Issues - GRI Requirements Form - Row 4 or 12 Live Stream Direct to Member Register online at AAR		<i>Instructor: Mack/Mack</i>
May	2-3	8:45am-12pm	rCRMS: Federal Legal Issues - 3 Hrs Legal Issues/3 Hrs Fair Housing GRI Requirements Form: Row 9 - rCRMS Requirements Form: Core Course Live Stream Direct to Member Register online at AAR		<i>Instructor: Lindsay/Wolnik</i>
May	21-22	9am-4pm	The ABR Designation Course (ABR)	In Person	<i>Instructor: Evan Fuchs</i>
May	31	9 am 1 pm 2 pm 3 pm	Disclosure - Everything You Should Know as an Agent (3 Hrs Disclosure) Servicing Clients with CRMs (1 Hr General) Marketing Real Estate with Social Media (1Hr General) Using Video Emails to Market Yourself (1 Hr General)	In Person	Instructor: Jeff Raskin
June	11-14	8:45am-12pm	GRI: The Contract Class - CE: 8 Hrs Contract Law/3 Hrs Legal Issues/ 3 Hrs Disclosure GRI Requirements Form - Row 10 or 12 Live Stream Direct to Member Register online at AAR		<i>Instructor: Don Martin</i>
June	6	9 am 1 pm	Contract Law - Owning the Offer Agency Law - Don't Break the Chain	In Person	Instructor: Derek Anglin
June	25-28	8:45am-12pm	Seller Representative Specialist (SRS) - GRI Requirements Form - Row 2 or 12 Live Stream Direct to Member Register online at AAR		<i>Instructor: Robbie English</i>
July	18	9am 1pm	Legal Issues - Ignorance Is No Excuse Disclosure - Preparing Your Buyer	In Person	<i>Instructor: Sally Liddicoat</i>
July	9-12	8:45am-12pm	The ABR Designation Course (ABR) - GRI Requirements Form - Row 2 or 12 Live Stream Direct to Member Register online at AAR		<i>Instructor: Robbie English</i>
July/August	30-2	8:45am-12pm	e-PRO - GRI Requirements Form - Row 5 Live Stream Direct to Member Register online at AAR		<i>Instructor: Robbie English</i>
August	6	9am 1pm	Navigating Fair Housing (Fair Housing CE) BINSR:Protect Your Client	In Person	<i>Instructor: Keri Means</i>
August	13-16	8:45am-12pm	rCRMS: Mastering The Residential Resale Transaction - 6 hours Contract Law / 6 hours Disclosure GRI Requirements Form -Row 10 or Row 12 - rCRMS Requirements Form -Contract Course Live Stream Direct to Member Register online at AAR		<i>Instructor: Marge Lindsay / Jesi Wolnik , Esq.</i>
August	29-30	8:45am-12pm	GRI: The Anatomy of the code of Ethics - 3 Hrs Commissioner's Standards/3 Hrs Legal Issues- GRI Requirements : Row 8 Live Stream Direct to Member Register online at AAR		<i>Instructor: Liz Hill</i>
September	3	1pm	Commissioner's Standard - Tech Ethics (COE)	In Person	<i>Instructor: Gary Nelson</i>
September	6	9am 1pm	Contract Law - Informed Buyer Contract Law - Informed Seller	In Person	<i>Instructor: Sally Liddicoat</i>
September	20	9am	Agency - Your Value Matters		

		1pm	Disclosure - Is it Enough?	In Person	<i>Instructor: Jacquelyn Buczko</i>
October	3-4	8:45am-12pm	rCRMS: Disclosure & Due Diligence - CE 6 Hrs Disclosure - GRI Requirements Form: Row 12 & rCRMS Core Course Live Stream Direct to Member Register online at AAR		<i>Instructor: Laswick/Lind</i>
October	10	1pm	General - Land Fraud in Arizona: Understanding, Detecting, Preventing (1 Hour) General - Arizona Water - What Agents Need to Know (1 Hour) General - Fire in Arizona - What Agents Need to Know (1 Hour)		<i>Instructor: Mark DeMichele</i>
October	23	9am	Legal - Ignorance Is No Excuse!		
		1pm	Contract Law - He Who Knows the Contract Wins	In Person	<i>Instructor: Sally Liddicoat</i>
November	15	9am	Disclosure - Due Diligence and the BINSR Process		
		1pm	Agency - Procuring Cause: So you want to get paid...(COE)	In Person	<i>Instructor: Gary Nelson</i>
November	21-22	8:45am-12pm	rCRMS: Federal Legal Issues - 3 Hrs Legal Issues/3 Hrs Fair Housing GRI Requirements Form - Row 9 & rCRMS Elective Course Live Stream Direct to Member Register online at AAR		<i>Instructor: Marge Lindsay / Jesi Wolnik, Esq.</i>
Rev 5/13/2024					

Education>2024>2024 Calendar of Classes at CAAR